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    KRISTINA L. HILLMAN, Bar No. 208599
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    Attorneys for Plaintiffs
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                           UNITED STATES DISTRICT COURT
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                         NORTHERN DISTRICT OF CALIFORNIA
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    THE BOARD OF TRUSTEES of the
                                                  C 08 01067 CW
                                           ) No.
    CARPENTERS HEALTH AND WELFARE
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    TRUST FUND FOR CALIFORNIA:
    CARPENTERS VACATION-HOLIDAY TRUST)
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    FUND FOR NORTHERN CALIFORNIA;
    CARPENTERS PENSION TRUST FUND FOR
                                            SUPPLEMENTAL DECLARATION
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    NORTHERN CALIFORNIA; CARPENTERS
                                           ) OF CONCEPCIÓN E. LOZANO-
    ANNUITY TRUST FUND FOR NORTHERN
                                           ) BATISTA IN SUPPORT OF MOTION
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    CALIFORNIA; and CARPENTERS TRAINING ) FOR DEFAULT JUDGMENT
    TRUST FUND FOR NORTHERN
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    CALIFORNIA, and CARPENTERS 46
    NORTHERN CALIFORNIA COUNTIES
    CONFERENCE BOARD for itself and on behalf
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    of NORTHERN CALIFORNIA CARPENTERS
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    REGIONAL COUNCIL and CARPENTERS
    UNION LOCAL NO. 22
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                Plaintiffs,
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          v.
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    SAUL M. CRUZ, Individually; SAUL M. CRUZ,
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    Individually and doing business as SMC
    MODULAR INSTALLATION: MAGDALENA
    L. CRUZ, Individually; MAGDALENA L.
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    CRUZ, Individually and doing business as SMC
24
    MODULAR INSTALLATION; SMC
    MODULAR INSTALLATION; Does 1 through
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    10, inclusive
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                Defendants.
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28 veinberg, roger & rosenfeld

A Professional Corporation 1001 Marina Village Parkway, Suite 200 Alameda, CA 94501-1091 SUPPLEMENTAL DECLARATION OF CONCEPCIÓN E. LOZANO-BATISTA IN SUPPORT OF MOTION FOR DEFAULT JUDGMENT Case No. C 08 01067 CW

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ofessional Corporation 1001 Marina Village Parkway, Suite 200 Alameda, CA 94501-1091

I, CONCEPCIÓN E. LOZANO-BATISTA, hereby declare that:

- I am an attorney at law, admitted to practice before this Court, and an associate with the law firm of Weinberg, Roger & Rosenfeld ("the Law Firm"), attorneys for Plaintiffs in the above-referenced matter. I make this declaration upon my personal knowledge, and, if called as a witness, I could competently testify to the facts hereinafter stated.
- 2. Plaintiffs hereby submit this Supplemental brief to address the issues raised by the Court during the June 6, 2008 hearing on the Motion for Default Judgment. Specifically, the Court requested clarification on photocopy costs and fees for the appearance at the hearing on the Motion for Default Judgment.
- 3. A complaint for audit, injunction, breach of contract and damages was filed against Defendants, on February 22, 2008. Default was entered April 1, 2008. Given the fact that Defendants have abandoned their business, begun operating a new business, and have refused to make payments as required to Plaintiffs, Plaintiffs have done some investigation into the proper parties to this action, as well as some investigation into the assets of the various Defendants to use in an enforcement action.
- 4. The following work was performed on this case by Plaintiffs' attorneys at the billable rate of \$200.00 per hour:

Date	imekeeper	Description	Hours	Rate	Fee
1/25/08	ВЕН	Initial review of all documentation received from Trust Fund; three grievances; letter to Trust Fund; new file opening procedure.	1.75	\$200	\$350.00
1/29/08	CLB	Review file; Phone call to Jim Crotty	.75	\$200	\$150.00
2/7/08	CLB	Phone call with Jim Crotty re liquidation of assets by owners of SMC Modular	.25	\$200	\$50.00
2/8/08	CLB	Phone call with Jerrod Misuzawa, Mike Plommer and Dennis Portola re demand letter to be sent to Norcal on behalf of moneys owed by SMC Modular	.50	\$200	\$100.00
2/21/08	CLB	Review file; Review and revise Complaint; Phone call with Union re employer's current status	1.50	\$200	\$300.00

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2/28/08	CLB	Review scheduling order from court and standing orders	.25	\$200	\$50.00
3/5/08	CLB	Review investigation documents; Phone call with Kala Lyons of Derish and Associates re assets of SMC and Cruz family; Phone call with Eric Muldeven re same; Email correspondence to Kala Lyons re other searches to perform; Legal research re assets to attach	1.50	\$200	\$300.00
3/7/08	CLB	Review fax from Jim Crotty re Cruz assets	.25	\$200	\$50.00
3/27/08	CLB	Review file; Draft Request for Entry of Default; Draft Declaration in Support of Request for Entry of Default	1.00	\$200	\$200.00
4/1/08	CLB	Phone call with Jim Crotty re status of case; Review Entry of Default by Court; Draft correspondence to client notifying them of entry of default by Court	.50	\$200	\$100.00
4/4/08	CLB	Review report by Kala Lyons of Darish and Associates re assets of Cruz family	.50	\$200	\$100.00
4/4/08	CLB	Draft correspondence re appearance at settlement conference	.25	\$200	\$50.00
4/8/08	CLB	Review Order from Court re filing of Motion for Default Judgment and re resetting of Case Management Conference	.25	\$200	\$50.00
4/9/08	CLB	Review file; Phone call to Trust Funds re promissory note; Review correspondence from Jim Crotty; Draft Notice of Motion and Motion for Default Judgment; Draft Proposed Order; Draft Declaration of Conchita Lozano; Draft Declaration of Michael Plommer	3.0	\$200	\$600.00
4/10/08	CLB	Review file; Draft Declaration of Jim Crotty; Draft Memorandum of Points and Authorities in Support of Motion for Default Judgment; Meeting with Jim Crotty to review Declaration	3.5	\$200	\$700.00
4/21/08	CLB	Review Court Order setting hearings for Motion for Default Judgment	0.25	\$200	\$50.00
5/27/08	CLB	Review file, calendar and docket to ensure that hearing dates have been changed pursuant to Court Orders	0.25	\$200	\$50.00
6/20/08	CLB	Review file; Preparation for and attendance at	3.00	\$200	\$600.00

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SUPPLEMENTAL DECLARATION OF CONCEPCIÓN E. LOZANO-BATISTA IN SUPPORT OF MOTION FOR DEFAULT JUDGMENT Case No. C 08 01067 CW

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		hearing on Motion for Default Judgment; Confer with Barry Hinkle re legal issues raised during hearing; Review Minute Order re same		
7/2/08	CLB	Legal research regarding recovery of fees and costs 2.5 in ERISA action; Legal research on pleading in the alternative; Draft Supplemental Briefing for Motion for Default Judgment; Draft Supplemental Declaration regarding fees and costs	\$200	\$500
		TOTAL: 21.	75	\$4,350.00

5. Barry Hinkle (BEH) is a shareholder with the Law Firm. Mr. Hinkle graduated from University of California at Hastings and was admitted to the California Bar in 1976. Mr. Hinkle has been with the firm for 22 years, specializing exclusively in ERISA work. Mr. Hinkle has represented trust fund clients in Hawaii, Arizona, Nevada, Alaska and Northern California. Mr. Hinkle's time was billed at the rate of \$200.00 per hour.

6. I, Concepción E. Lozano-Batista (CLB), am a fourth-year associate with the Law Firm. I earned a Bachelor of Arts degree in Political Science and Spanish Literature in May 1996. Upon graduating, I worked for a number of technology companies while volunteering as a representative and interpreter at the East Bay Sanctuary Covenant in Berkeley. I graduated from University of San Francisco School of Law in May 2003 and was admitted to the Bar in December 2003. I have been with the Law Firm since August 2004, working on a variety of ERISA matters, including collection work in State and Federal Courts on behalf of a number of Trust Fund clients, litigating and counseling on issues involving ERISA, trust fund collection, benefit denials, as well as general litigation work on numerous cases. My time was billed at the rate of \$200.00 per hour.

7. The following work was performed on this case by this law firm's paralegal department.

Date	`imekeeper	Description	Hours	Rate	Fee
2/7/08		Background and asset research re Saul M. Cruz, Magdalena L. Cruz and Saul G. Cruz; email to investigator re additional asset searches required re SMC Installations and the owners; consult with C. Lozano-Batista re preparation of Petition to Confirm arbitration awards.	1.75	\$95	\$166.25

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2/8/08	ERN	Preparation of Petition to Confirm Arbitration Awards and Complaint for Audit	4.0	\$95	\$380.00
2/11/08	ERN	Preparation of documents: Petition to Confirm Arbitration Awards and Complaint for Audit; Memorandum of Points and Authorities; consult with T. Oviedo and C. Lozano-Batista re same	3.5	\$95	\$332.50
2/25/08	JC	Review of applicable rules to determine due date triggered by complaint being filed	.50	\$95	\$47.50
3/5/08	ERN	Review of applicable rules to determine due dates triggered by Complaint (Petition to Confirm Arbitration Awards) served on Saul M. Cruz, individually and dba SMC Modular, Magdalena Cruz, individually and dba SMC Modular	.50	\$95	\$47.50
4/21/08	ERN	Review of applicable rules to determine due date triggered by scheduling of Motion hearing (re Plaintiffs' Motion for Default Judgment)	.50	\$95	\$47.50
		TOTAL	10.75		\$1,021.25

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8. Eleanor Natwick (ERN) was a Litigation Case Clerk with the Law Firm during the period of October 1980 to January 14, 2007, working within the paralegal department. Ms. Natwick holds a Bachelor of Arts in English from Western Michigan University and a teaching credential. Prior to joining the Law Firm, Ms. Natwick worked as a teacher. Ms. Natwick has been with the Law Firm for twenty-six years and has worked as a Litigation Case Clerk since March 1, 2003. Ms. Natwick took a number of paralegal courses prior to becoming a Litigation Case Clerk and earned her paralegal certificate from the University of California at Berkeley in June 2006. On January 15, 2007, Ms. Natwick was promoted to the position of paralegal at the Law Firm. Ms. Natwick's hourly billable rate on Trust Fund cases is \$95.00.

9. Judy Castillo (JC) is a senior paralegal in our office. Ms. Castillo earned her court reporting certificate from the College of Marin in 1994. She attended Cal State Hayward (East Bay) from 1994 through 1996. She received her paralegal certificate from Cal State Hayward (East Bay) in 1996. Ms. Castillo worked for various legal temporary agencies upon leaving school and was hired at the Law Firm in 1997 as a document coder. After working at the firm for one year, she was promoted to the position of paralegal at the Law Firm. Ms. Castillo briefly departed

SUPPLEMENTAL DECLARATION OF CONCEPCIÓN E. LOZANO-BATISTA IN SUPPORT OF MOTION FOR **DEFAULT JUDGMENT** 1001 Marina Village Case No. C 08 01067 CW Parkway, Suite 200 Alameda, CA 94501-1091

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the Law Firm and worked as an office manager/legal secretary from 2005 through 2007 for a firm in Idaho and returned to the Law Firm in January 2008 to work as a paralegal. Ms. Castillo's hourly billable rate on Trust Fund cases is \$95.00.

- Based on the foregoing the total amount of attorneys' fees billed is \$5,371.25. 10.
- The following costs have been incurred by Plaintiffs' attorneys: 11.

Date	Description	Cost
2/22/08	Filing fee re: Petition and Complaint in U.S. District Court, Northern District of California	\$350.00
2/22/08	Photocopies re Petition exhibits, etc. of Complaint, for personal service (962 pages at \$0.25 per page)	\$240.00
2/22/08	Fees for investigation services re Cruz assets	\$1,300.00
2/22/08	Messenger/filing service to file Petition in U.S. District Court - Oakland on 2/22/08	\$64.00
2/27/08	Service of documents on Saul M. Cruz, individually in San Francisco, CA	\$49.50
2/27/08	Service of documents on Saul M. Cruz, individually and DBA in San Francisco, CA	\$49.50
2/27/08	Service of documents on Magdalena L. Cruz, individually in San Francisco, CA	\$24.75
2/27/08	Service of documents on Magdalena L. Cruz, individually and DBA in San Francisco, CA	\$24.75
2/27/08	Service of documents on SMC Modular Installation in San Francisco, CA	\$24.75
4/3/08	Fees for investigation services for services rendered in March 2008 re Saul and Magdalena Cruz: DMV searches, Maria Cruz ID, Property research, West Installers, bank searches	\$1,400.00
4/14/08	Photocopies re Declaration and Exhibits for Motion for Default Judgment (572 pages at \$0.25 per page)	\$143.00
	TOTAL:	\$3,670.25

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SUPPLEMENTAL DECLARATION OF CONCEPCIÓN E. LOZANO-BATISTA IN SUPPORT OF MOTION FOR DEFAULT JUDGMENT Case No. C 08 01067 CW

13. Based on the foregoing, the total amount of costs incurred to date is \$3,670.25. Our 1 client has been billed for the costs described above in the amount indicated. Our client will be 2 billed for courier service for filing Plaintiffs' Motion for Default Judgment and related papers. 3 I declare under penalty of perjury that the foregoing is true and correct. Executed this 7th 4 day of July 2008, at Alameda, California. 5 6 WEINBERG, ROGER & ROSENFELD 7 A Professional Corporation 8 By: <u>/s/</u> CONCEPCIÓN E. LOZANO-BATISTA 9 118076/498701 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26

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SUPPLEMENTAL DECLARATION OF CONCEPCIÓN E. LOZANO-BATISTA IN SUPPORT OF MOTION FOR DEFAULT JUDGMENT Case No. C 08 01067 CW